Dena Moritz

• Northfield IL • (561) 212-3305 • Dena@DenaMoritz.com •

Global Supervisor – Accounts Receivable Risk and Reporting

*20+ years of success in increasing sales and cash collection through risk mitigation and partnership*

A highly experienced commercial Credit leader who has proven skillsets to lead and professionally develop highly diverse teams of decentralized professionals to success.

Strong technical and business qualifications with an impressive track record of over 20 years of experience in credit adjudication, collection, detailed reporting programs, project management, mentoring and training. Proven ability to identify deficiencies and potential opportunities to develop innovative and cost-effective solutions for enhancing / automating workflow.

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| Leader | Problem Solver | Motivator |
| Collaborator | Strategic Thinker | Project Manager |
| Teacher | Negotiator | Conflict Manager |
| Developer | Cost Cutter | Risk Analyzer |

PROFESSIONAL EXPERIENCE

Anixter INC, Glenview, Illinois.

**Global Supervisor, A/R Risk and Reporting** (February 2011 – Present)

Expertly adjudicate and communicate the financial risk associated to a global portfolio of over $12B to senior and executive leadership. Credit line LOA of up to $1m(USD). Sarbanes expert, audit compliance expert. Departmental single point of contact to Internal, External Audit, Finance, Controller and Legal. Lead and develop a staff of three direct reports. Oversee global collection workflow and productivity with 16 indirect Regional Management level reports. Coach and train global credit staff with focus on Financial Statement Analysis. Security instruments including UCC, Lien, Bond and Letters of Credit. Negotiation. Project participation and management.

*Notable accomplishments:*

* Over a period of 3 years, developed direct reports from Junior Credit Admin to Senior Credit Analysts, with NACM designations of CBA, CBF and CCRA.
* Assisted in the development of “PMD” (Portfolio Management DB) to all global Credit Staff, over 150 total users. Empowering users to have access to real time, customizable, credit and sales-based reporting, resulting in a **26% increase** in productivity.
* Centralized credit and collection treatment of global accounts, publicly traded entities, increasing cash collection by **11%**
* Partnership with sales and Marketing, supporting newly defined credit granting program to low-risk customers, lowered new account set up times, increasing sales.
* Recognized as high achiever.

Pylon Manufacturing.

**AP/AR Specialist.** (November 2005 – January 2011)

Analyze and assess accounts receivable aging reports, daily cash, credits, overpayments, deductions. Responsible for composing and distributing A/R invoices, statements and month end reporting. Claim documentation research to resolve claims with customers and/or vendors. Review and approve credit applications.

*~ Additional experience includes Sales and Marketing, Estimating ~*

EDUCATION & CREDENTIALS

**Broward College**, Davie, FL.

Associates Degree, 1992.

**Professional Certifications:** Six Sigma (Internal Anixter) • Project Management (Internal Anixter) • CBA, CCRA (NACM) • Notary Public (IL) • Certified Signing Agent

**Information Technology Skills:** MS Access, Excel, Power BI, SSRS, SQL, Sharepoint, Robot Automation. MS suite Power User, AS4000, Amdocs, Essbase, Quickbooks, Lotus Notes.

**Community and Volunteer:** Camp One Step, Children’s Oncology Services. Habitat for Humanity. Junior Achievement. Toastmasters International.